

الإتجاه  
ETIHAD  
AIRWAYS

| JET AIRWAYS 



# CORPORATE SALES PRESENTATION

# FAST FACTS & FIGURES

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## ABOUT ETIHAD AIRWAYS

- Launched in July 2003
- Fastest growing commercial airline in history
- Combined partner network of 420 destinations and over 16,000 flights a week with 47 codeshare partnerships
- 99 passenger and cargo aircraft
- Four global contact centres
- Sales teams in every market
- More than 18,500 staff representing 142 nationalities
- 11.5 million guests flown through Abu Dhabi in 2013

## ABOUT JET AIRWAYS

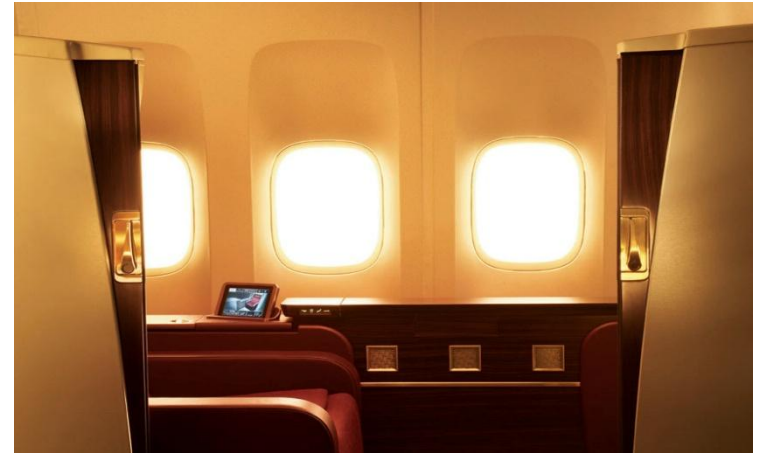
- Launched in May 1993
- Best international airline from India
- Combined network of 132 destinations and 540 daily flights with 18 codeshare partnerships
- 112 passenger aircraft
- Three contact centers
- Sales teams in every market
- 13,000 plus employees representing 48 nationalities
- 20.7 million passengers flown in a year

# FIRST CLASS SUITES



Etihad Airways

- Private Suites: 6'8" flat-bed
- 23" personal LCD screen
- Inflight Chefs to take your order tableside from the Grille
- Luxurious changing room with full-length mirror, raised wash basin and fold-down leather seat
- Luxurious Poltrona Frau leather upholstery and designer amenity kits



Jet Airways

- Private Suites: 6'11", 180° fully-flat and extra-wide bed
- 23" personal LCD screen
- Luxurious blankets, duvet, sheets, pillows and loungewear
- Gourmet 5-course meals served on fine bone china designed by William Edward
- Personal amenity kit containing designer products

# BUSINESS CLASS



Etihad Airways

- Seats transform into fully-flat 6'1" flat-bed guaranteed on all wide-bodied aircraft
- Aisle access from every seat
- 15" personal screen
- State-of-the-art in-flight entertainment system
- In-built massage facility
- Food & Beverage Managers
- Dine on demand



Jet Airways

- 180° degree 6'1" flat-bed
- Direct aisle access from every seat
- 15.4" personal screen
- In-built massager
- Personal Amenity kits
- Premium duvet and blankets with loungewear for comfort on night flights
- Dine anytime concept

# ECONOMY CLASS



Etihad Airways

- 32" seat pitch in a comfortable cradle seat
- Sizeable 10.4" personal touch screen with 750 hours of on-demand entertainment
- In-seat power socket
- Adjustable head and footrest
- Noise-reduction headsets
- Choice of three meal options



Jet Airways

- 32" seat pitch in a comfortable cradle seat
- Sizeable 10.4" personal touch screen with 750 hours of on-demand entertainment
- In-seat power socket
- Adjustable head and footrest
- Noise-reduction headsets
- Choice of three meal options

# FROM INDIA...

## Etihad Airways (EY)

- 10 destinations in India
- 112 flights a week to Abu Dhabi
- Mix of A320 and A330 aircraft

Weekly flights	
BOM	14
DEL	14
MAA	14
HYD	7
BLR	14
COK	14
TRV	7
CCJ	14
JAI	7
AMD	7
TOTAL	112



## Jet Airways (9W)

- 52 destinations in India
- 49 flights a week to Abu Dhabi
- B737s aircraft to Abu Dhabi

Weekly flights	
BOM	14
DEL	7
MAA	7
HYD	7
BLR	7
COK	7
TRV	7
TOTAL	49



# ...VIA OUR HOME: ABU DHABI INTERNATIONAL AIRPORT...



## Check in

- 24/7 City Centre check in in Abu Dhabi
- Centrally located Dubai check in at the Dubai Travel Mall
- Dedicated premium check in with concierge service
- Online check in



## ABU DHABI LOUNGES

## Etihad Express Coach service

- Free for all Etihad guests to and from Abu Dhabi Airport to Al Ain and Dubai Travel Mall



## Complimentary Chauffeur service

- To any destination in the UAE
- For First and Business Class guests

## U.S. Customs and Border Protection

- Preclearance facility available at Abu Dhabi International Airport



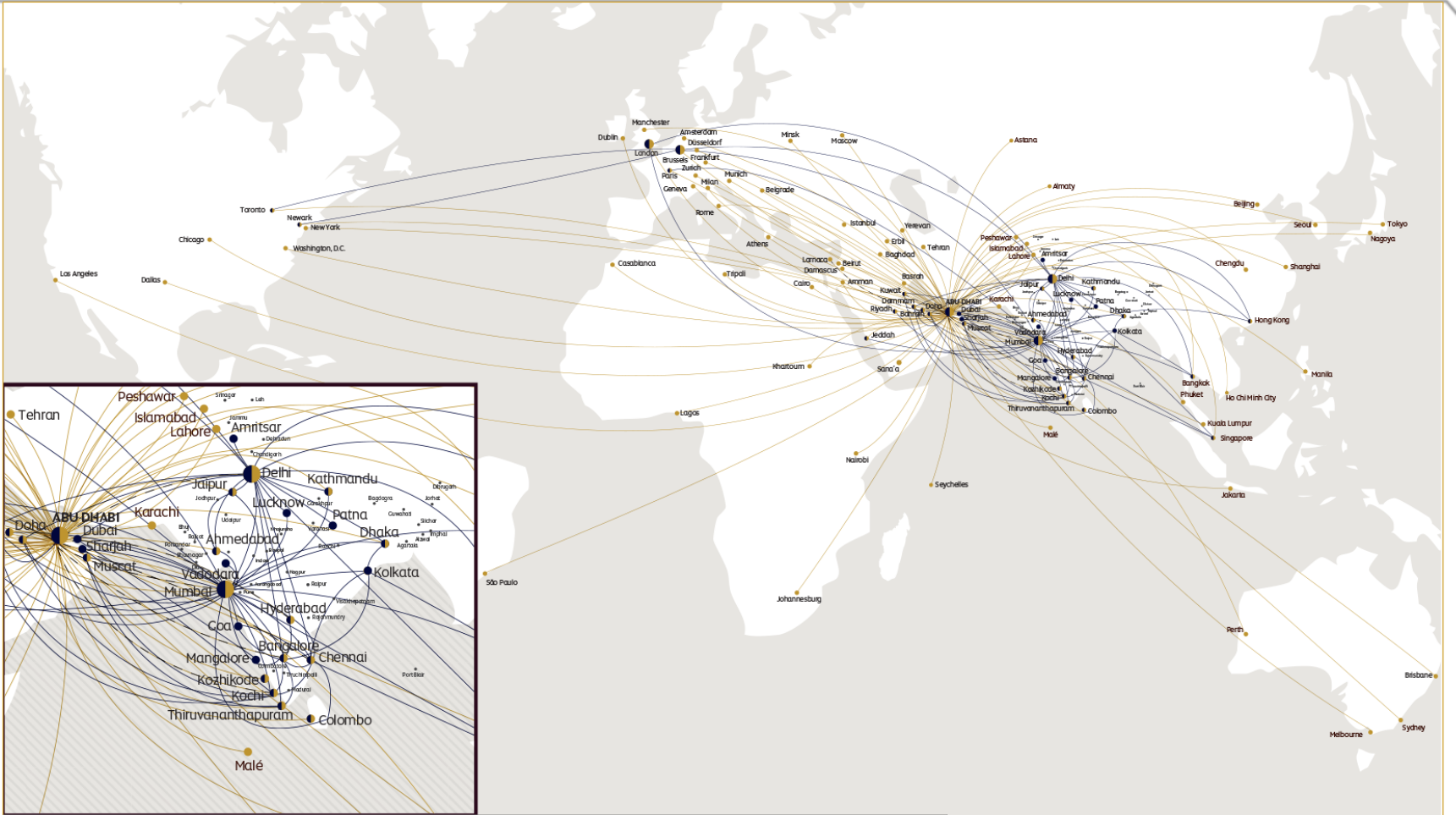
## First Class

- Meeting Room
- Business Centre
- 5-Star Dining
- Cigar Lounge
- Champagne Bar
- Six Senses Spa
- Library
- Entertainment Pods
- Showers
- Family Lounge
- Nanny Service
- Main Lounge
- Prayer Room
- VIP lounge
- Free Wi-Fi
- Ironing service

## Business Class

- Meeting Room
- Business Centre
- International Buffet
- Six Senses Spa
- Library
- Showers
- Family Room
- Nanny Service
- Main Lounge
- Prayer Room
- VIP lounge
- Free Wi-Fi
- Ironing service

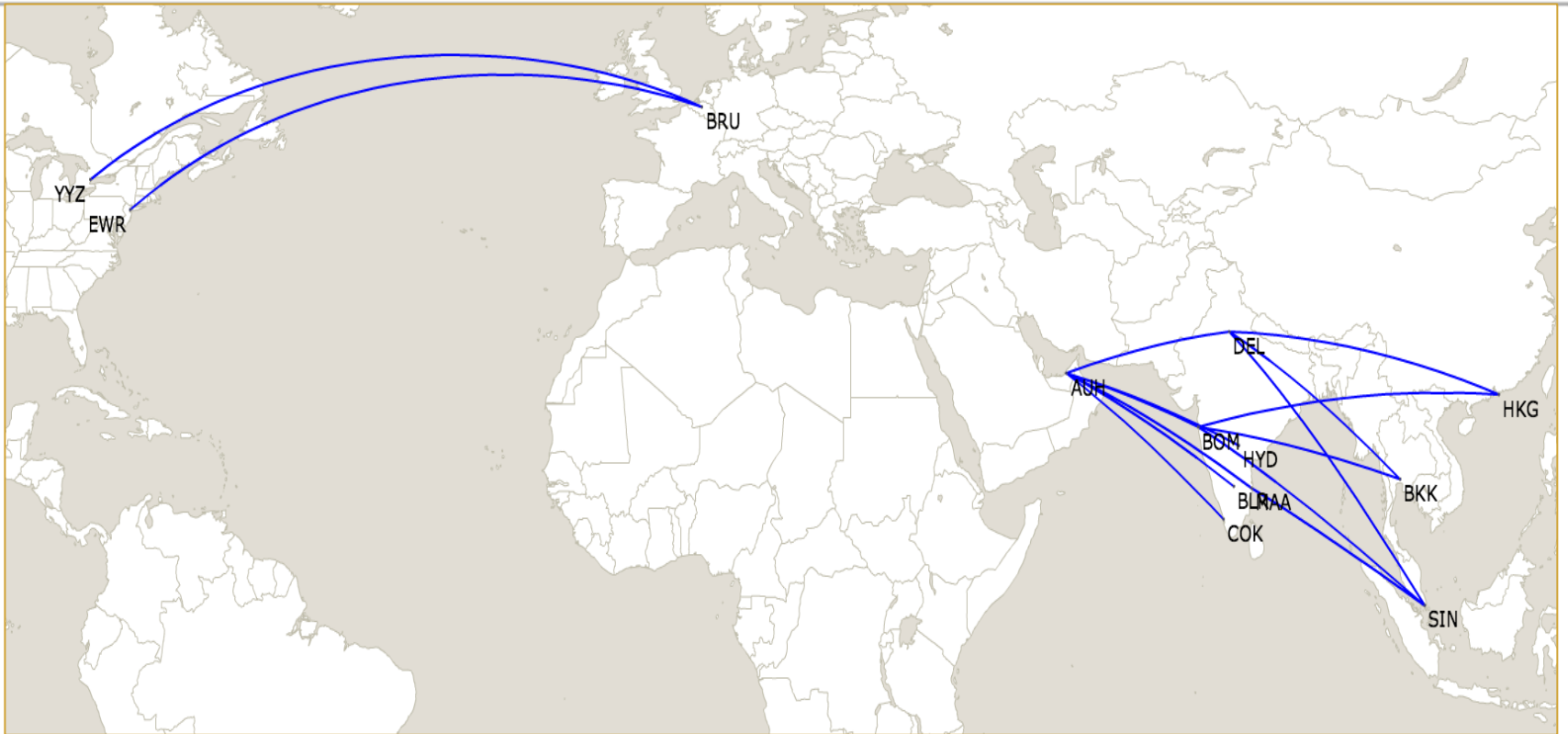
# ...TO AN EXPANSIVE COMBINED GLOBAL NETWORK



Total Network	
Etihad Airways	Jet Airways
89 International Destinations	21 International Destinations
10 cities in India	52 cities in India



# EY CODE ON 9W



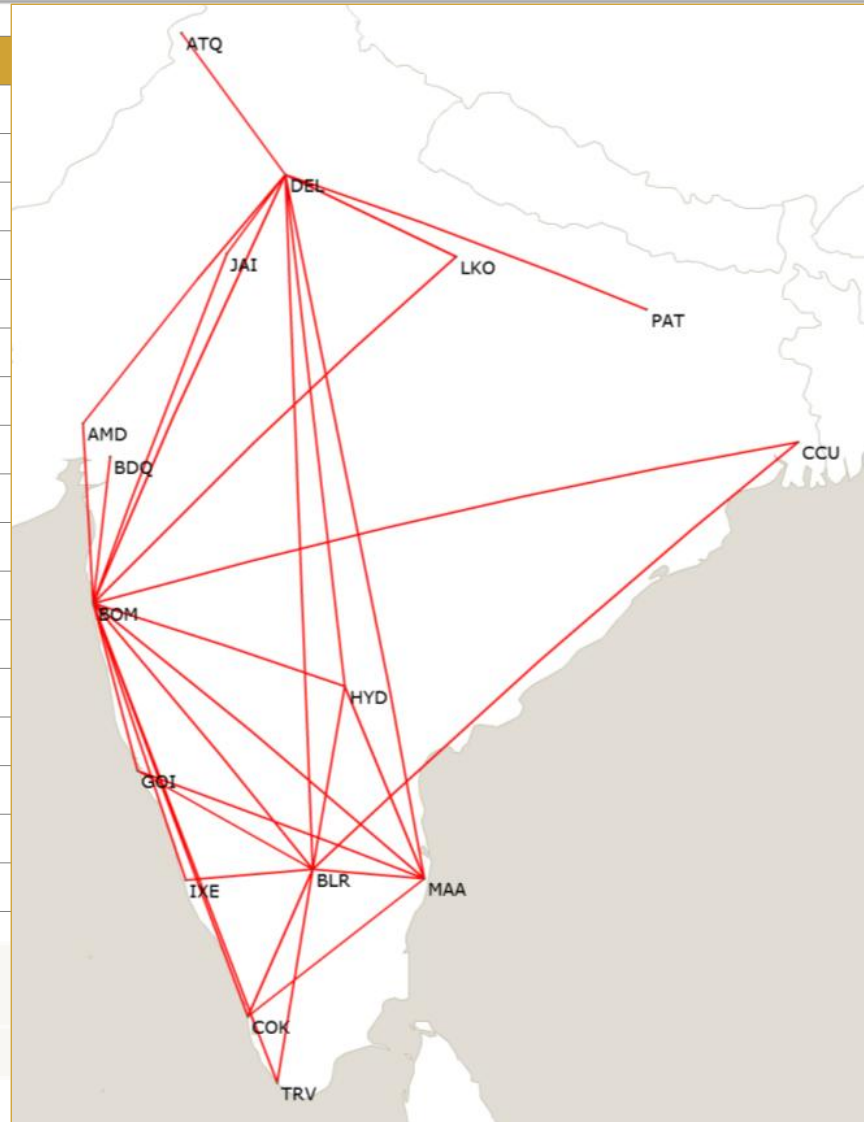
EY CODE ON 9W				
Abu Dhabi – Delhi	Abu Dhabi – Hyderabad	Abu Dhabi – Chennai	Mumbai – Singapore	Mumbai – Hong Kong
Abu Dhabi – Mumbai	Abu Dhabi – Bangalore	Mumbai – Bangkok	Delhi – Singapore	Delhi – Hong Kong
Abu Dhabi – Kochi	Brussels – Newark	Delhi – Bangkok	Chennai – Singapore	
Brussels – Toronto				

Total of 15 international EY\*9W codeshare routes

# INDIA DOMESTIC CODESHARE ROUTES

CODE	PORT
AMD	AHMEDABAD
ATQ	AMRITSAR
BDQ	VADODARA
BLR	BENGALURU
BOM	MUMBAI/BOMBAY
CCJ	CALICUT/KOZHIKODE
CCU	KOLKATA
COK	KOCHI
DEL	DELHI
GOI	GOA
HYD	HYDERABAD
IXE	MANGALORE
JAI	JAIPUR
LKO	LUCKNOW
MAA	CHENNAI
PAT	PATNA
TRV	THIRUVANANTHAPURAM

Total Cities Served (incl. EY online)	17
City Pairs	31



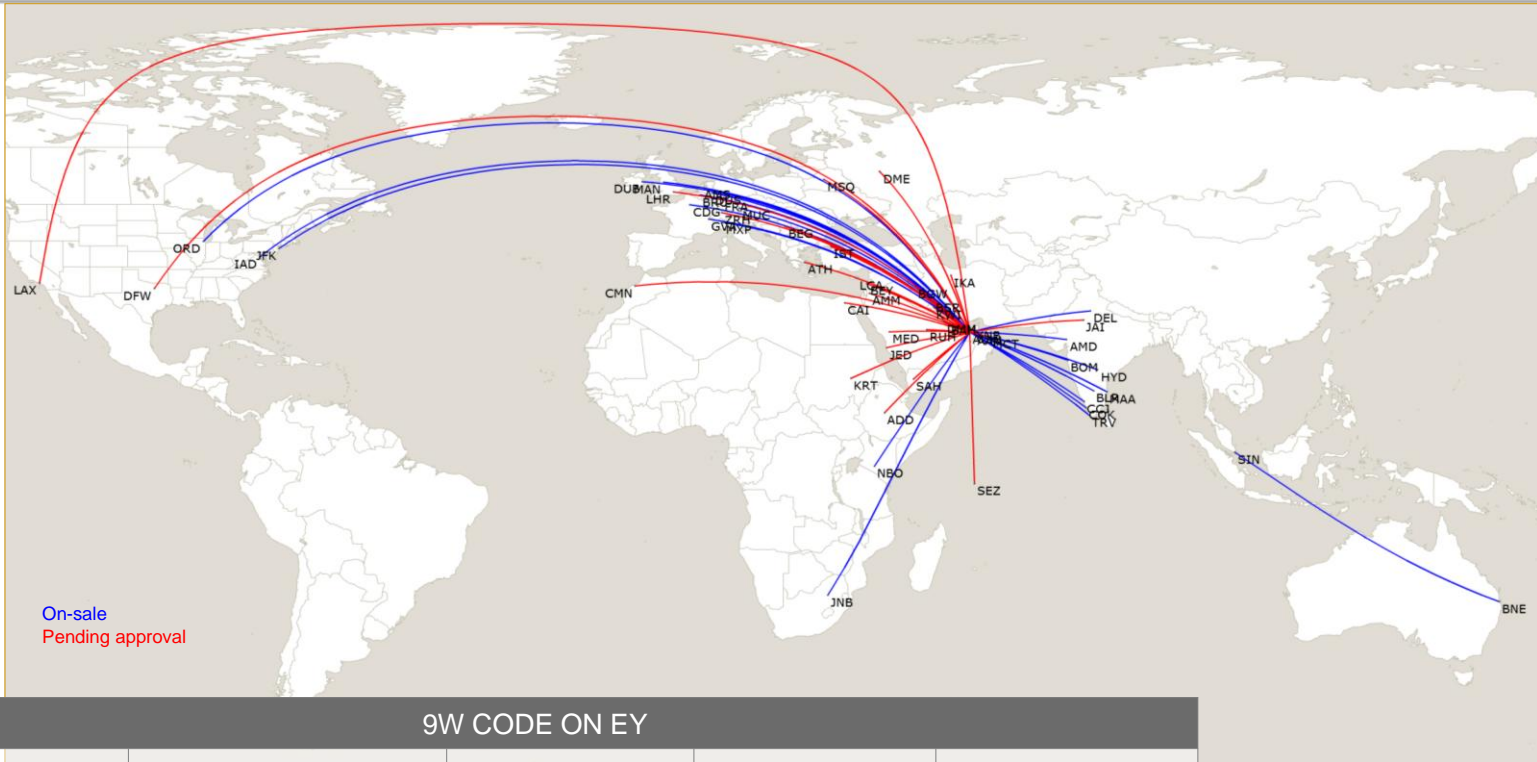
## Domestic codeshares:

- EY code between 17 cities on 9W

## Domestic flights:

- 13 destinations from Mumbai
- 8 destinations from Delhi
- 4 destinations from Chennai
- 6 destinations from Bangalore

# 9W CODE ON EY



## 9W CODE ON EY

Abu Dhabi – Delhi	Abu Dhabi – Kochi	Abu Dhabi – Brussels	Abu Dhabi – Düsseldorf	Abu Dhabi – Ahmedabad
Abu Dhabi – Mumbai	Abu Dhabi – Thiruvananthapuram	Abu Dhabi – Milan	Abu Dhabi – Geneva	Abu Dhabi – Manchester
Abu Dhabi – Chennai	Abu Dhabi – Paris	Abu Dhabi – Washington, DC	Abu Dhabi – New York	Abu Dhabi – Chicago
Abu Dhabi – Hyderabad	Abu Dhabi – Frankfurt	Abu Dhabi – Johannesburg	Abu Dhabi – Dublin	Abu Dhabi – Nairobi
Abu Dhabi – Kozhikode	Abu Dhabi – Munich	Abu Dhabi – Amsterdam	Abu Dhabi – Bengaluru	Singapore – Brisbane

Total of 25 9W\*EY codeshare routes

# THE ETIHAD – JET PARTNERSHIP FFP BENEFITS

ETIHAD  
*Guest*

- **Immediate Rewards** with 1MileRedemption feature to enjoy instant rewards
- **Miles + cash** option, to make redeeming easy
- **Cabin Bonuses:**
  - First Class passengers earn 100% extra miles
  - Business Class passengers earn 50% extra miles
- Redeem on flights or products and services using our **exclusive Reward Shop**
- Convert your Etihad Guest Miles into cash to spend anywhere, anytime with **PointsPay**
- Pool all the Etihad Guest Miles earned by anyone in your family into one single **Family Membership** account

## RECIPROCAL BENEFITS

- The **flexibility** of earning and redeeming frequent flyer miles with either Etihad Guest or JetPrivilege
- **Earning** tier miles across both programmes
- **Priority** check in based on tier status
- **Lounge** access based on tier status
- **Excess baggage** allowance
- Tier **bonus** miles

JetPrivilege

- **Free and easy** enrolment
- Personalised web access
- **Dynamic tier review** for quick tier upgrade and easy tier retention
- **Multiple mileage earning opportunities** when flying with Jet Airways or JetKonnnect, and also when transacting with over 100 programme partners
- Special and exclusive **promotions and discounts**
- **Redeem** JPMiles for award tickets on Jet Airways, JetKonnnect and many other airline partners
- Avail of other features such as Purchase JPMiles, Transfer JPMiles, Cash Upgrade, **Cash n Miles**